

**SYNOPSIS****PERFORMANCE (TOTAL RETURN)**

	<b><u>Portfolio</u></b>	<b><u>Benchmark</u></b>
Annualised (since 02/09/2002)	14.4%	14.9%
Last 12 months	21.5%	42.6%
Last 3 months	9.6%	8.9%

**PORTFOLIO VALUE**

R 4 698.8 million (30/09/2025: R 4 632.7 million)

**INVESTMENT OUTLOOK AND PORTFOLIO CONSTRUCTION**

*World:* US growth robust but labour market softening  
 Tariffs may add renewed inflation pressure  
 Fed likely to be cautious about aggressive rate cuts  
 Earnings growth decelerating with greater dispersion  
 Geopolitical and trade tensions remain elevated

*South Africa:* Growth constrained without structural reform  
 Energy supply stable but infrastructure fragile  
 Inflation moderating though risks remain  
 Limited room for further rate cuts  
 Rand vulnerable to negative surprises

*Portfolio construction:* Remain cautious on resources sector  
 Physical gold position hedges systemic risks  
 Limited exposure to financials, given economic risk  
 Preference for staple food producers and retailers  
 Healthcare remains a key defensive allocation  
 Naspers/Prosus largest holding on attractive valuations  
 Selective exposure to listed property  
 Utilized cash to capitalize on opportunities

**EFFECTIVE ASSET ALLOCATION (previous)**

	<b><u>Portfolio</u></b>	
	<b><u>%</u></b>	<b><u>%</u></b>
JSE equities	96	(94)
JSE property	3	(4)
Money market	1	(2)
	<u>100</u>	

## 1. PORTFOLIO PERFORMANCE

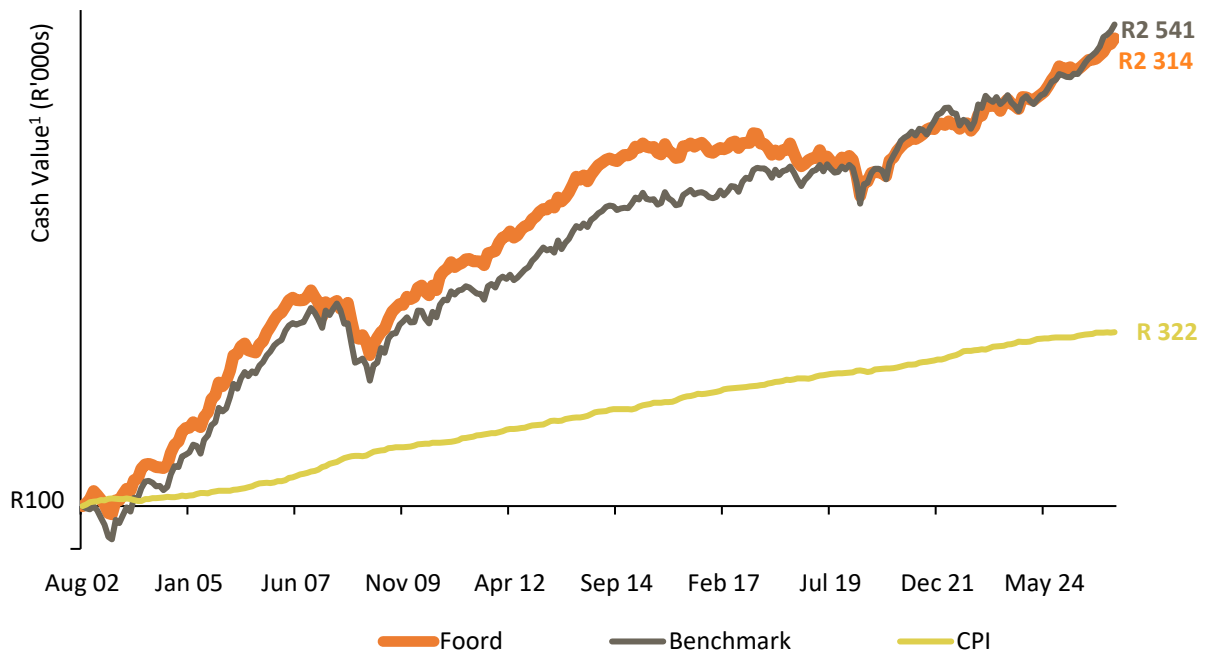
## Total performance to 31 December 2025

	<u>Portfolio</u>	<u>Benchmark*</u>	<u>Variance</u>	<u>Peer Group#</u>
	<u>%</u>	<u>%</u>	<u>%</u>	<u>%</u>
From inception (02/09/2002)	14.4	14.9	- 0.5	13.7
20 years	11.8	13.3	- 1.5	11.6
15 years	10.5	12.7	- 2.2	11.1
10 years	8.0	12.6	- 4.6	10.7
7 years	12.8	16.1	- 3.3	14.0
5 years	17.4	19.3	- 1.9	17.8
3 years	18.9	20.6	- 1.7	18.4
1 year	21.5	42.6	- 21.1	36.2
3 months	9.6	8.9	0.7	8.8

\* Total return of the FTSE/JSE Capped All Share Index (prior to 01/07/2018 FTSE/JSE All Share Index)

# (ASISA) South Africa Equity – SA General average

Daily linked time-weighted total rates of return (capital and income) based on unit price. Returns in percent net of management fees and fund expenses. Returns for periods exceeding 12 months are annualised percentages.



<sup>1</sup> Current value of R100 000 notional lump sum invested at inception, distributions reinvested (graphically represented in R'000s above)

Quarterly performance comment:

- The fund delivered strong absolute returns and outperformed its benchmark — the JSE extended its rally as resource stocks surged on stronger metals prices and financials rebounded after months of selling, with SA one of the better-performing equity markets globally for the year
- An allocation to gold producers contributed significantly to total returns — the gold price strengthened further amid US dollar weakness, heightened geopolitical tensions, and sustained central bank buying
- Investment in media group Naspers/Prosus detracted from returns — after performing well for much of 2025, the final quarter of the year saw Chinese shares giving back some gains as investors took profits
- Holdings in SA Inc. companies exposed to the domestic economy added meaningfully to returns — banks and retailers rebounded helped by moderating inflation, a stronger rand, falling interest rates and an improvement in sentiment
- Investments in property companies contributed in absolute returns but detracted in relative terms given our underweight position — the market reflects the sector's improved outlook, with more favourable conditions given falling interest rates
- Cash contributed to absolute returns but detracted on a relative basis given the strong equity rally — the SARB cut rates by a further 25 basis points, but reinforced its cautious stance aimed at balancing inflation with economic support

**2. PORTFOLIO STRUCTURE**

	Portfolio Effective exposure		FTSE/JSE Capped ALSI Weightings
	30/09/2025	31/12/2025	
	%	%	%
JSE equities: resources	15	19	33
JSE equities: financials (ex property)	19	20	26
JSE equities: industrials	60	57	35
	4	3	5
JSE equities*	98	99	99
Money market	2	1	
	<b>100</b>	<b>100</b>	

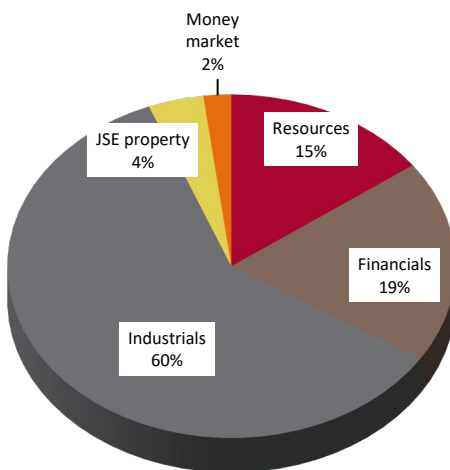
**Total portfolio**

<b>R 4 632.7m</b>	<b>R 4 698.8m</b>
-------------------	-------------------

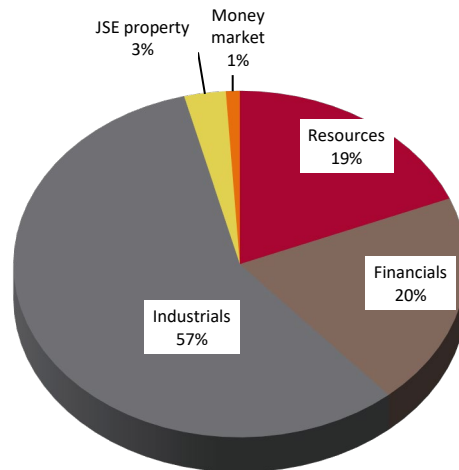
**\*Size distribution of JSE equities**

	%	%	%
Large capitalisation	62	59	89
Mid capitalisation	17	17	7
Small capitalisation	21	24	4
	<b>100</b>	<b>100</b>	<b>100</b>

Effective exposure 30/09/2025



Effective exposure 31/12/2025



### 3. PORTFOLIO CONSTRUCTION

- SA equity was increased to 96% of total — widespread negative sentiment created mispricing, allowing selective investment in attractively valued SA Inc opportunities
- Holdings in global media giant Naspers / Prosus was maintained — Prosus remains the fund's top holding, underpinned by strong balance sheets, compelling valuations and solid long-term earnings potential
- Took advantage of market volatility to increase exposure to quality consumer businesses such as Spur — holdings remain concentrated in defensive names well-positioned to weather a challenging economic environment
- Increased investment in the financial sector, by selectively adding to high quality banks such as Capitec — we continue to prefer quality banks and non-life insurers over life insurers, as they are better placed to preserve margins and grow earnings, even as interest rates decline
- Retained the fund's positions in gold producers which benefit from favourable operational leverage at high gold prices — gold continues to benefit from supportive fundamentals, a weaker US dollar, and its role as a portfolio diversifier during periods of market stress
- Continued to avoid large, diversified property counters — fundamentals for the asset class remain weak, with elevated debt burdens, excess capacity and ongoing uncertainty around office and retail space demand
- Our effective asset allocation is:

	<u>Capped ALSI</u>	<u>Portfolio at</u>	
	<u>Current</u>	<u>30/09/2025</u>	<u>31/12/2025</u>
	<u>%</u>	<u>%</u>	<u>%</u>
Precious metals	26	10	14
Commodity cyclical	7	5	5
Capital goods/construction	1	4	5
Industrials/transport	4	4	4
Overseas companies	5	4	4
Health	1	7	6
Consumer/services	8	28	28
Telecommunications	5	0	0
Media	12	14	11
Financials	26	19	19
Property	5	4	3
Money market	0	1	1
	<u>100</u>	<u>100</u>	<u>100</u>

N BALKIN/N HOSSACK/W MURRAY  
DECEMBER 2025

**4. EFFECTIVE EXPOSURE AND PORTFOLIO SENSITIVITY****4.1 Effective exposure**

Asset class	Market value R'000	Option exposure R'000	Effective exposure R'000	Effective exposure %
JSE equities	4,489,628		4,489,628	95.5%
JSE property	162,889		162,889	3.5%
Money market	46,300		46,300	1.0%
<b>Total</b>	<b>4,698,817</b>		<b>4,698,817</b>	<b>100.0%</b>

**4.2 Sensitivity report**JSE EQUITIES**Change in portfolio equities**

	-20.0%	-10.0%	-5.0%	0.0%	5.0%	10.0%	20.0%
Resultant equity change *	-897,926	-448,963	-224,481	0	224,481	448,963	897,926
Resultant portfolio value *	3,800,891	4,249,854	4,474,336	4,698,817	4,923,298	5,147,780	5,596,743
Resultant portfolio change (%)	-19.1%	-9.6%	-4.8%	0.0%	4.8%	9.6%	19.1%

JSE PROPERTY**Change in portfolio property**

	-20.0%	-10.0%	-5.0%	0.0%	5.0%	10.0%	20.0%
Resultant property change *	-32,578	-16,289	-8,144	0	8,144	16,289	32,578
Resultant portfolio value *	4,666,239	4,682,528	4,690,673	4,698,817	4,706,961	4,715,106	4,731,395
Resultant portfolio change (%)	-0.7%	-0.3%	-0.2%	0.0%	0.2%	0.3%	0.7%

\*[R'000]

**5. RESPONSIBLE INVESTMENT SUMMARY****Voting resolutions for Q4 2025**

Adopt Financials  
Auditor/Risk/Social/Ethics related  
Buy Back Shares  
Director Remuneration  
Issue Shares  
Loan / Financial Assistance  
Other  
Re/Elect Director  
Remuneration Policy  
Shares under Director Control  
Signature of Documents

Total count	For	Against	Abstain
1	100%	0%	0%
130	98%	2%	0%
12	100%	0%	0%
46	93%	7%	0%
12	8%	92%	0%
13	23%	77%	0%
22	86%	14%	0%
57	98%	2%	0%
23	57%	43%	0%
3	0%	100%	0%
5	100%	0%	0%

## General comments:

- There are few abstentions. We apply our minds to every single resolution put to shareholders. When there is an abstention it would typically be intentional or for strategic reasons
- We typically vote against any resolution that could dilute the interests of existing shareholders. Examples include placing shares under the blanket control of directors, providing loans and financial assistance to associate companies or subsidiaries and blanket authority to issue shares. On the rare occasion, we have voted in favour of such resolutions, we were able to gain the required conviction in the specifics of the strategic rationale for such activities and could gain comfort that such activities are indeed to be used to the reasons stated
- The firm also has a strong philosophy regarding management remuneration models. We believe in rewarding good managers with appropriate cash remuneration on achievement of relevant performance metrics that enhance long-term shareholder value. We are generally not in favour of share option schemes given the inherent asymmetry between risk and reward typical of such schemes. In addition, we do not believe that existing shareholders should be diluted by the issuing of new shares to management as is the case with most option schemes. We are in favour of the alignment created between management and shareholders when management has acquired its stake in the company through open market share trading and paid for out of management's own cash earnings

**IMPORTANT INFORMATION FOR INVESTORS:**

Collective Investment Schemes in Securities (unit trusts) are generally medium- to long-term investments. The value of participatory interests (units) may go down as well as up and past performance is not necessarily a guide to the future. Performance is calculated for the portfolio. Individual investor performance may differ as a result of the actual investment date, the date of reinvestment and withholding taxes. Performance may be affected by changes in the market or economic conditions and legal, regulatory and tax requirements. Neither Foord nor Foord Unit Trusts provide any guarantee either with respect to the capital or the performance return of the portfolio. Unit trusts are traded at ruling prices and can engage in borrowing. Foord Unit Trusts does not engage in scrip lending. Commission and incentives may be paid and if so, this cost is not borne by the investor. A schedule of fees and charges and maximum commissions is available on request. Distributions may be subject to mandatory withholding taxes. A feeder fund portfolio is a portfolio that, apart from assets in liquid form, consists solely of units in a single portfolio of a single investment scheme. A fund of funds invests only in other Collective Investment Schemes, which may levy their own charges, which could result in a higher fee structure for these portfolios. Foord Unit Trusts is authorised to close the portfolio to new investors in order to manage the portfolio more efficiently in accordance with its mandate.

This document is not an advertisement, but is provided exclusively for information purposes and should not be regarded as an offer or solicitation to purchase, sell or otherwise deal with any particular investment. Economic forecasts and predictions are based on Foord's interpretation of current factual information and exploration of economic activity based on expectation for future growth under normal economic conditions, not dissimilar to previous cycles. Forecasts and commentaries are provided for information purposes only and are not guaranteed to occur. While we have taken and will continue to take care that the information contained herein is true and correct, we request that you report any errors to Foord at [info@foord.co.za](mailto:info@foord.co.za). The document is protected by copyright and may not be altered without prior written consent.

Foord is a member of the Association for Savings and Investment SA.

Foord Asset Management is an authorised Financial Services Provider (FSP: 578).

---

**PLEASE REFER TO THE MINIMUM DISCLOSURE DOCUMENT (FACT SHEET) CARRIED ON [WWW.FOORD.CO.ZA](http://WWW.FOORD.CO.ZA)  
FOR MORE DETAILED INFORMATION**

**E: [info@foord.co.za](mailto:info@foord.co.za) T: +27 (0)21 532 6988 F: +27 (0)21 532 6999**

---