

SYNOPSIS**PERFORMANCE (TOTAL RETURN)**

	Portfolio	Benchmark
Annualised (since 01/09/2002)	12.5%	11.4%
Last 12 months	13.6%	13.2%
Last 3 months	3.1%	1.8%

PORTFOLIO VALUE

R 24 867.3 million (31/12/2024: R 24 701.6 million)

TRANSACTIONS

Net sales of JSE equities and foreign assets
 Net purchases of JSE property and SA bonds
 Sale of commodities
 Net withdrawals

INVESTMENT OUTLOOK AND PORTFOLIO CONSTRUCTION

World: US economy showing signs of slowing
 Tariffs could put upward pressure on inflation
 Rate cuts to slow outside of an economic crisis
 Earnings growth decelerating
 Geopolitical tensions elevated by trade war

South Africa: Growth unlikely without structural reform
 Energy supply improving but risk of disruption remains
 Inflation moderating but with upside risks
 Pace of interest rates cuts slowing

Portfolio construction: Moderate allocation to equities
 Selective allocation to SA equities
 Favour companies with pricing power and strong balance sheets
 Low exposure to expensive US equities
 Low resource weight
 Favour inflation-linked TIPS over nominal US Treasuries
 Physical gold position hedges global risks

EFFECTIVE ASSET ALLOCATION (previous)

	Portfolio	
	%	%
JSE equities	36	(38)
Foreign assets	39	(38)
JSE property	3	(3)
Commodities	3	(4)
SA bonds	12	(10)
Money market	7	(7)
	<u>100</u>	

1. PORTFOLIO PERFORMANCE

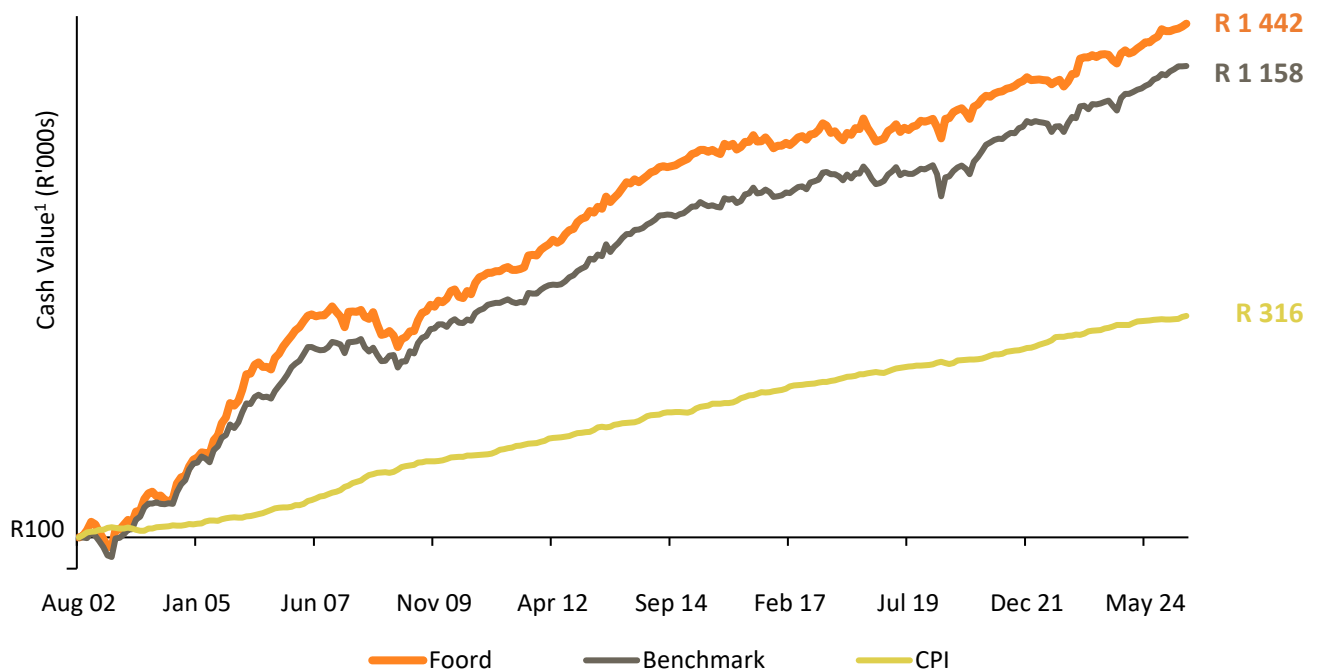
1.1 Total performance to 31 March 2025

	<u>Portfolio</u>	<u>Benchmark*</u>	<u>Variance</u>	<u>Peer Group#</u>	<u>CPI</u>
	<u>%</u>	<u>%</u>	<u>%</u>	<u>%</u>	<u>%</u>
From inception (01/09/2002)	12.5	11.4	1.1	11.8	5.2
20 years	11.8	10.7	1.1	10.5	5.5
15 years	9.7	9.2	0.5	9.0	5.0
10 years	6.9	7.6	- 0.7	7.0	4.9
7 years	9.0	8.9	0.1	8.5	4.7
5 years	12.6	14.5	- 1.9	13.4	4.8
3 years	10.1	10.2	- 0.1	8.9	5.0
1 year	13.6	13.2	0.4	12.1	2.8
3 months	3.1	1.8	1.3	0.7	1.6

* Market value weighted average return of the South Africa – Multi Asset – High Equity unit trust sector (excluding Foord Balanced Fund)

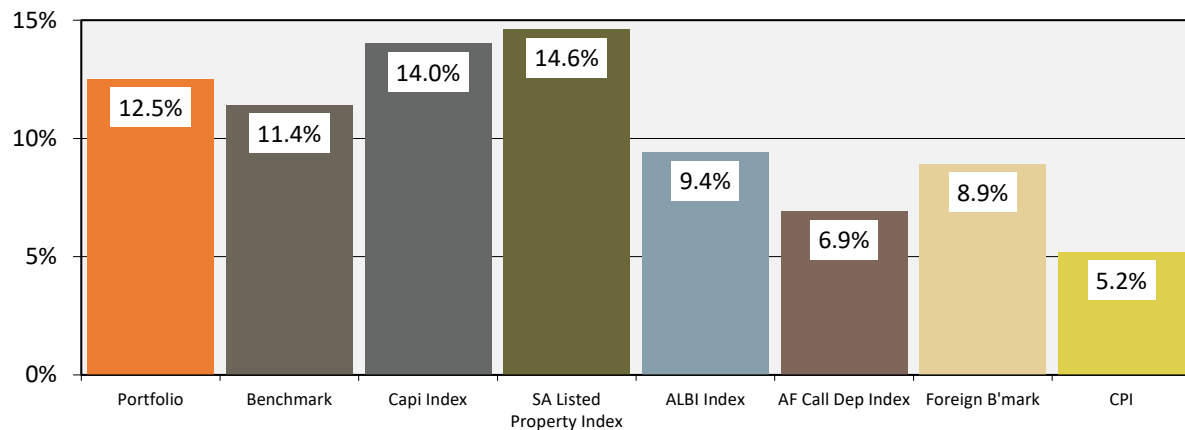
(ASISA) South Africa – Multi Asset – High Equity average

Daily linked total rates of return (capital and income) based on unit price. Returns in percent net of service fees and fund expenses. Returns for periods exceeding 12 months are annualised percentages.



¹ Current value of R100 000 notional lump sum invested at inception, distributions reinvested (graphically represented in R'000s above)

Performance - Since inception (p.a.)



1.2 Selection to 31 March 2025

	JSE equities		JSE property		Interest bearing			Foreign assets	
	Portfolio	Capi Index	Portfolio	SA Listed Property Index [#]	Portfolio	ALBI Index	AF Call Dep Index	Portfolio	Bench-mark [*]
	%	%	%	%	%	%	%	%	%
From inception (01/09/2002)	15.3	14.0	8.9	14.6	9.6	9.4	6.9	9.8	8.9
20 years	14.4	13.6	7.3	11.4	8.9	8.6	6.5	11.9	11.3
15 years	10.9	11.4	5.4	8.0	8.0	8.8	5.9	12.4	13.1
10 years	6.4	9.0	- 2.2	1.5	8.6	8.4	6.2	9.7	10.6
7 years	9.0	10.7	2.5	2.3	8.4	8.3	6.0	12.1	12.7
5 years	20.6	19.8	7.7	19.0	10.3	11.7	5.8	9.3	9.2
3 years	13.3	9.0	10.9	11.7	8.8	9.8	7.3	9.8	11.8
1 year	20.8	22.9	10.0	19.8	13.1	20.2	8.1	8.7	2.3
3 months	2.0	5.8	- 4.2	- 3.5	1.9	0.7	1.8	5.1	- 2.7

The FTSE/JSE SA Listed Property Index

* 60% Morgan Stanley World Equity Index in rand and 40% FTSE World Govt Bond Index in rand

Asset class returns are calculated on a gross basis, using the modified dietz methodology (compounded monthly)

1.3 Sector contribution to 31 March 2025

(Returns x weight)

	<u>JSE equities</u>	<u>JSE property</u>	<u>Interest bearing*</u>	<u>Other assets</u>	<u>Foreign assets</u>	<u>Portfolio</u>
	<u>%</u>	<u>%</u>	<u>%</u>	<u>%</u>	<u>%</u>	<u>%</u>
1 year	7.6	0.4	2.1	1.1	3.3	14.5
3 months	0.7	- 0.1	0.3	0.4	2.0	3.3

* Bonds and cash combined

Returns in percent, calculated on a gross basis

Quarterly performance comment:

- Global equities contributed positively to rand returns despite a selloff in global markets — while global markets were down, this impact was more than offset by Foord's conservative positioning within the global funds and a weakening rand
- South African equities added to returns with the local bourse up strongly — gold and platinum producers led the charge, while Prosus/Naspers was buoyed by the Chinese government's efforts to boost domestic consumption
- SA bonds contributed positively to returns, with the All Bond Index delivering modest gains — the yield curve steepened, with yields driven down on the short end given rate cut expectations, while longer-dated yields rose to reflect a rising country risk premium
- US bonds contributed to returns — investors seeking safety turned to US bonds, driving yields lower across the US yield curve
- Limited holdings in listed property detracted slightly from performance — interest rate-sensitive property stocks responded negatively to rising bond yields
- Cash continued to enhance absolute returns with yields remaining elevated — despite inflation moderating, the SARB maintains their cautious approach to monetary policy
- The fund continued to benefit from its allocation to gold — the gold price crossed the \$3,000 per ounce milestone given rising geopolitical tensions and persistent inflation concerns, reinforcing its safe haven status

2. PORTFOLIO STRUCTURE

Mandate
(%)

Portfolio

Effective exposure

FTSE/JSE
Capped ALSI
Weightings

	31/12/2024	31/03/2025	
	%	%	%
JSE equities: resources	4	3	9
JSE equities: financials (ex property)	5	6	11
JSE equities: industrials	29	27	16
0 - 75 JSE equities*	38	36	36
0 - 45 Foreign assets	38	39	
Foord International Fund	17	18	
Foord Global Equity Fund	19	18	
Currency hedge	-1	0	
Currency	0	1	
Corporate debt	3	2	
0 - 25 JSE property	3	3	
0 - 10 Commodities	4	3	
0 - 40 SA bonds	10	12	
0 - 40 Money market	7	7	
	100	100	

Total portfolio

R 24 701.6m

R 24 867.3m

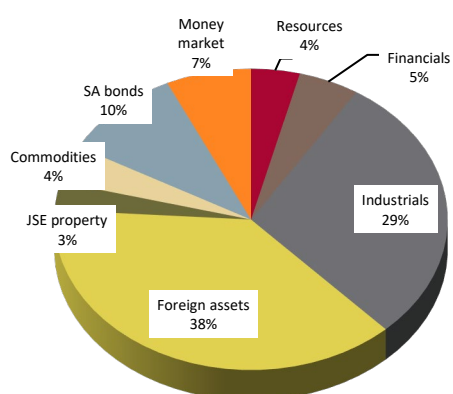
*Size distribution of JSE equities

	%	%	%
Large capitalisation	72	71	87
Mid capitalisation	8	12	8
Small capitalisation	20	17	5
	100	100	100

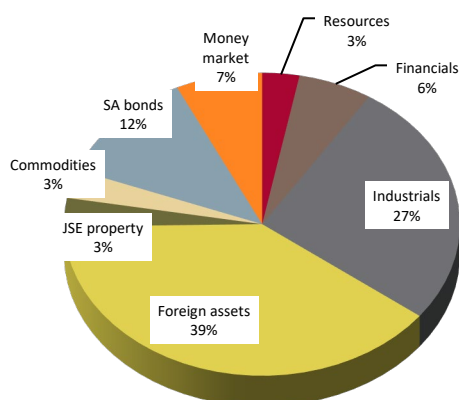
Exposure analysis

	Domestic	Foreign	Total
	%	%	%
Equities	36	27	63
Listed property	3	1	4
Corporate bonds	0	3	3
Government bonds	12	2	14
Commodities	3	1	4
Money market	7	5	12
	61	39	100

Effective exposure 31/12/2024



Effective exposure 31/03/2025



3. PORTFOLIO CONSTRUCTION

- Exposure to South African equities decreased slightly — holdings in domestically-focused businesses were trimmed given an uninspiring budget and rising uncertainty regarding the future of the GNU, with future outperformance still reliant on long term structural economic growth
- The weighting in foreign assets remains elevated at 39% of the portfolio — measured together with non-rand earnings of JSE-listed companies, total foreign economic exposure is even higher on a look-through basis
- Foreign equities are focused on companies with pricing power which are best placed to protect investor capital from higher inflation — direct investment in US equities remains low in relative terms, given potential earnings risks arising from an economic slowdown
- Holdings in a longer-dated South African nominal government bonds were increased — a sell-off in longer-dated bonds saw yields rising more than enough to compensate for the higher risk premium, providing an attractive entry point
- An allocation to SA inflation-linked bonds was increased given attractive real yields on SA inflation-linked government bonds — we continue to avoid SA credit assets where we believe risk to be mispriced
- Listed property is limited to a low weighting, given poor fundamentals for the asset class, despite optically attractive yields — sector risks include excess capacity, weak rental trend, consumer headwinds and rapidly escalating municipal costs
- The allocation to foreign government bonds remains low, comprising of short-duration US Treasuries with a preference for inflation-linked bonds — while listed property also remains low, given sector risks and unattractive valuations
- Physical gold position was maintained given supportive fundamentals, a weaker US dollar and the likelihood of nominal interest rates being at a peak — the position provides attractive portfolio diversifying properties during periods of market stress
- Our effective asset allocation is:

Policy parameters		Portfolio at	
		31/12/2024	31/03/2025
%		%	%
0 - 75	JSE equities	38	36
0 - 45	Foreign assets	38	39
	Foord International Fund*	17	18
	Foord Global Equity Fund	19	18
	Equities	0	0
	Currencies	-1	1
	Corporate Debt	3	2
0 - 25	JSE property	3	3
0 - 10	Commodities	4	3
0 - 40	SA bonds	10	12
0 - 40	Money market	7	7
		100	100

* Currently 50% in equities, property 4%, commodities 8%, government bonds 13%, corporate bonds 3% and money market 22%

N BALKIN/N HOSSACK/W MURRAY
MARCH 2025

4. EFFECTIVE EXPOSURE AND PORTFOLIO SENSITIVITY

4.1 Effective exposure

Asset class	Market value R'000	Option exposure R'000	Effective exposure R'000	Effective exposure %
JSE equities	9,007,530		9,007,530	36.2%
Foreign assets	9,782,546		9,782,546	39.4%
JSE property	680,782		680,782	2.7%
Commodities	675,495		675,495	2.7%
Other assets	100,026		100,026	0.4%
SA bonds	3,015,883		3,015,883	12.1%
Money market	1,604,991		1,604,991	6.5%
Total	24,867,253		24,867,253	100.0%

4.2 Sensitivity report

JSE EQUITIES**Change in portfolio equities**

Resultant equity change *	-1,801,506	-900,753	-450,376	0	450,376	900,753	1,801,506
Resultant portfolio value *	23,065,747	23,966,500	24,416,877	24,867,253	25,317,629	25,768,006	26,668,759
Resultant portfolio change (%)	-7.2%	-3.6%	-1.8%	0.0%	1.8%	3.6%	7.2%

-20.0%	-10.0%	-5.0%	0.0%	5.0%	10.0%	20.0%
-1,801,506	-900,753	-450,376	0	450,376	900,753	1,801,506
23,065,747	23,966,500	24,416,877	24,867,253	25,317,629	25,768,006	26,668,759
-7.2%	-3.6%	-1.8%	0.0%	1.8%	3.6%	7.2%

FOREIGN ASSETS**Change in R/\$ exchange rate****R/\$ exchange rate**

Resultant for. assets change *	1,956,509	978,255	489,127	0	-489,127	-978,255	-1,956,509
Resultant portfolio value *	26,823,762	25,845,508	25,356,380	24,867,253	24,378,126	23,888,998	22,910,744
Resultant portfolio change (%)	7.9%	3.9%	2.0%	0.0%	-2.0%	-3.9%	-7.9%

-20.0%	-10.0%	-5.0%	0.0%	5.0%	10.0%	20.0%
21.9872	20.1550	19.2388	18.3227	17.4066	16.4904	14.6582
1,956,509	978,255	489,127	0	-489,127	-978,255	-1,956,509
26,823,762	25,845,508	25,356,380	24,867,253	24,378,126	23,888,998	22,910,744
7.9%	3.9%	2.0%	0.0%	-2.0%	-3.9%	-7.9%

JSE PROPERTY**Change in portfolio property**

Resultant property change *	-136,156	-68,078	-34,039	0	34,039	68,078	136,156
Resultant portfolio value *	24,731,097	24,799,175	24,833,214	24,867,253	24,901,292	24,935,331	25,003,409
Resultant portfolio change (%)	-0.5%	-0.3%	-0.1%	0.0%	0.1%	0.3%	0.5%

-20.0%	-10.0%	-5.0%	0.0%	5.0%	10.0%	20.0%
-136,156	-68,078	-34,039	0	34,039	68,078	136,156
24,731,097	24,799,175	24,833,214	24,867,253	24,901,292	24,935,331	25,003,409
-0.5%	-0.3%	-0.1%	0.0%	0.1%	0.3%	0.5%

SA BONDS**Change in yields**

Resultant fixed income change *	358,249	227,582	108,568	0	-99,188	-189,943	-273,105
Resultant portfolio value *	25,225,502	25,094,835	24,975,821	24,867,253	24,768,065	24,677,310	24,594,148
Resultant portfolio change (%)	1.4%	0.9%	0.4%	0.0%	-0.4%	-0.8%	-1.1%

-3.0%	-2.0%	-1.0%	0.0%	1.0%	2.0%	3.0%
358,249	227,582	108,568	0	-99,188	-189,943	-273,105
25,225,502	25,094,835	24,975,821	24,867,253	24,768,065	24,677,310	24,594,148
1.4%	0.9%	0.4%	0.0%	-0.4%	-0.8%	-1.1%

*[R'000]

5. RESPONSIBLE INVESTMENT SUMMARY

Voting resolutions for Q1 2025

Portfolio

Adopt Financials
 Auditor/Risk/Social/Ethics related
 Buy Back Shares
 Director Remuneration
 Issue Shares
 Loan / Financial Assistance
 Other
 Re/Elect Director
 Remuneration Policy
 Shares under Director Control
 Signature of Documents

Total count	For	Against	Abstain
2	50%	50%	0%
39	100%	0%	0%
5	100%	0%	0%
19	100%	0%	0%
1	0%	100%	0%
4	50%	50%	0%
4	100%	0%	0%
20	95%	5%	0%
10	70%	30%	0%
1	0%	100%	0%
3	100%	0%	0%

Foord International Fund

Adopt financials
 Auditor/risk/social/ethics related
 Dividend related
 Re/elect director or members of supervisory board
 Remuneration policy including directors' remuneration
 Signature of documents/ratification
 Foord Global Equity Fund
 Adopt financials
 Auditor/risk/social/ethics related
 Buy back shares
 Dividend related
 Issue shares
 Political expenditure/donation
 Re/elect director or members of supervisory board
 Remuneration policy including directors' remuneration
 Signature of documents/ratification

Total count	For	Against	Abstain
8	88%	13%	0%
1	100%	0%	0%
1	100%	0%	0%
25	100%	0%	0%
5	60%	20%	20%
4	100%	0%	0%
Total count	For	Against	Abstain
9	89%	11%	0%
3	100%	0%	0%
1	100%	0%	0%
1	100%	0%	0%
1	0%	100%	0%
1	100%	0%	0%
44	100%	0%	0%
9	67%	22%	11%
8	75%	25%	0%

General comments:

- There are few abstentions. We apply our minds to every single resolution put to shareholders. When there is an abstention it would typically be intentional or for strategic reasons
- We typically vote against any resolution that could dilute the interests of existing shareholders. Examples include placing shares under the blanket control of directors, providing loans and financial assistance to associate companies or subsidiaries and blanket authority to issue shares. On the rare occasion, we have voted in favour of such resolutions, we were able to gain the required conviction in the specifics of the strategic rationale for such activities and could gain comfort that such activities are indeed to be used to the reasons stated
- The firm also has a strong philosophy regarding management remuneration models. We believe in rewarding good managers with appropriate cash remuneration on achievement of relevant performance metrics that enhance long-term shareholder value. We are generally not in favour of share option schemes given the inherent asymmetry between risk and reward typical of such schemes. In addition, we do not believe that existing shareholders should be diluted by the issuing of new shares to management as is the case with most option schemes. We are in favour of the alignment created between management and shareholders when management has acquired its stake in the company through open market share trading and paid for out of management's own cash earnings

IMPORTANT INFORMATION FOR INVESTORS:

Collective Investment Schemes in Securities (unit trusts) are generally medium- to long-term investments. The value of participatory interests (units) may go down as well as up and past performance is not necessarily a guide to the future. Performance is calculated for the portfolio. Individual investor performance may differ as a result of the actual investment date, the date of reinvestment and withholding taxes. Performance may be affected by changes in the market or economic conditions and legal, regulatory and tax requirements. Neither Foord nor Foord Unit Trusts provide any guarantee either with respect to the capital or the performance return of the portfolio. Unit trusts are traded at ruling prices and can engage in borrowing. Foord Unit Trusts does not engage in scrip lending. Commission and incentives may be paid and if so, this cost is not borne by the investor. A schedule of fees and charges and maximum commissions is available on request. Distributions may be subject to mandatory withholding taxes. A feeder fund portfolio is a portfolio that, apart from assets in liquid form, consists solely of units in a single portfolio of a single investment scheme. A fund of funds invests only in other Collective Investment Schemes, which may levy their own charges, which could result in a higher fee structure for these portfolios. Foord Unit Trusts is authorised to close the portfolio to new investors in order to manage the portfolio more efficiently in accordance with its mandate.

FOREIGN INVESTMENT RISK:

The portfolio may include underlying foreign investments. Fluctuations or movements in exchange rates may cause the value of underlying foreign investments to go up or down. The underlying foreign investments may be adversely affected by political instability as well as exchange controls, changes in taxation, foreign investment policies, restrictions on repatriation of investments and other restrictions and controls that may be imposed by the relevant authorities in the relevant countries.

This document is not an advertisement, but is provided exclusively for information purposes and should not be regarded as an offer or solicitation to purchase, sell or otherwise deal with any particular investment. Economic forecasts and predictions are based on Foord's interpretation of current factual information and exploration of economic activity based on expectation for future growth under normal economic conditions, not dissimilar to previous cycles. Forecasts and commentaries are provided for information purposes only and are not guaranteed to occur. While we have taken and will continue to take care that the information contained herein is true and correct, we request that you report any errors to Foord at info@foord.co.za. The document is protected by copyright and may not be altered without prior written consent.

Foord is a member of the Association for Savings and Investment SA.

Foord Asset Management is an authorised Financial Services Provider (FSP: 578).

**PLEASE REFER TO THE MINIMUM DISCLOSURE DOCUMENT (FACT SHEET) CARRIED ON WWW.FOORD.CO.ZA
FOR MORE DETAILED INFORMATION**

E: info@foord.co.za T: +27 (0)21 532 6988 F: +27 (0)21 532 6999
