



### INVESTMENT OBJECTIVE

To achieve meaningful inflation-beating US\$ returns over rolling five-year periods from a conservatively managed portfolio of global equities, warrants, exchange traded funds, UCITS and other UCIs, interest bearing securities and cash instruments reflecting Foord's prevailing best investment view.

### INVESTOR PROFILE

Investors requiring diversification through offshore investment — with exposures to currencies, markets and securities not available in South Africa; seeking a hedge against ZAR currency depreciation.

### DOMICILE

South Africa

### MANAGEMENT COMPANY

Foord Unit Trusts (RF) (Pty) Ltd  
VAT Registration Number: 4560201594

### FUND MANAGERS

Brian Arcese and Dave Foord

### INCEPTION DATE

1 March 2006

### BASE CURRENCY

South African rands

### EQUITY INDICATOR

Indicates the relative weight of equities in the portfolio. A higher weight could result in increased volatility of returns.

### CATEGORY

Global - Multi-Asset - Flexible

### PORTFOLIO SIZE

R3.7 billion

### MINIMUM LUMP SUM / MONTHLY

Fund is closed to new investment

### UNIT PRICE (CLASS A)

5010.39 cents

### NUMBER OF UNITS (CLASS A)

14.3 million

### SIGNIFICANT RESTRICTIONS

The portfolio may only invest in cash and one other collective investment scheme.

### DISTRIBUTIONS

The Foord International Fund, in which the fund invests, does not distribute its income.

### INCOME CHARACTERISTICS

Marginal to zero income yield as the Foord International Fund is a roll-up fund and does not distribute its income.

### PORTFOLIO ORIENTATION

Fully invested in the Foord International Fund, sub-fund of Foord SICAV, domiciled in Luxembourg.

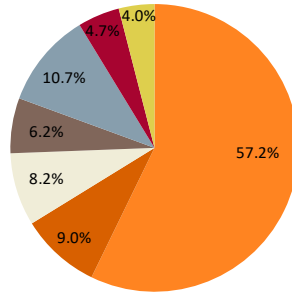
### RISK OF LOSS

Currency volatility means risk of loss in the short term is high. In general, the risk of loss is lower than that of the average foreign equity fund.

### TIME HORIZON

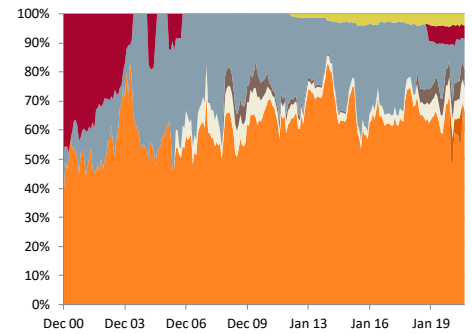
Longer than three years.

### ASSET ALLOCATION

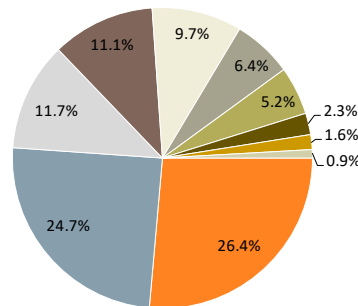


Equities Hedged equities Commodities Corporate bonds Money market Government bonds Property

### CHANGES IN PORTFOLIO COMPOSITION: MASTER FUND



### EQUITY SECTOR ALLOCATION

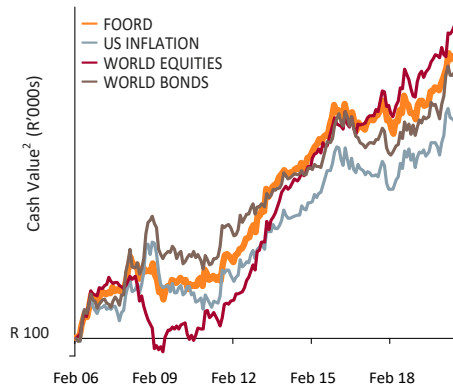


Healthcare Financials Consumer staples Consumer discretionary Information technology Materials Communication Services Utilities Industrials Energy

### GEOGRAPHIC EXPOSURE

	TOTAL PORTFOLIO %	REGIONAL EQUITY %	CASH %
North America	43	19	11
EM Latin America	-	-	-
Europe	34	25	-
EM Europe	-	-	-
Pacific	10	6	-
EM Asia	13	7	-
	100	57	11

### PORTFOLIO PERFORMANCE



### TOP 10 INVESTMENTS

SECURITY	ASSET CLASS	MARKET	% OF FUND
FMC Corp	Equity	USA	9.4
ETFs Physical Gold	Commodity	GBR	7.9
Nagacorp 9.375%	Corp Bond	SGP	6.1
Nestle	Equity	CHE	5.9
US Treasury 2.75%	Gov bond	USA	4.6
Roche Holding	Equity	CHE	4.6
Wheaton Precious Metals	Equity	USA	4.5
SSE PLC	Equity	GBR	4.5
Alphabet Inc	Equity	USA	4.0
CVS Health Corp	Equity	USA	3.8

### PORTFOLIO PERFORMANCE (PERIODS GREATER THAN ONE YEAR ARE ANNUALISED <sup>1</sup>)

	CASH VALUE <sup>2</sup>	SINCE INCEPTION	LAST 10 YEARS	LAST 7 YEARS	LAST 5 YEARS	LAST 3 YEARS	LAST 12 MONTHS	THIS MONTH
<b>IN RANDS</b>								
FOORD <sup>3,4</sup>	R 502 058	11.7%	13.9%	10.7%	8.8%	9.3%	17.3%	-4.7%
PEER GROUP <sup>4,5</sup>	R 342 814	8.8%	11.5%	9.9%	7.6%	9.5%	14.0%	-2.9%
US INFLATION <sup>6</sup>	R 353 798	9.0%	11.1%	9.2%	5.7%	9.2%	12.1%	-1.1%
WORLD EQUITIES <sup>7</sup>	R 634 755	13.5%	20.1%	17.2%	15.4%	16.2%	22.8%	-4.5%
WORLD BONDS <sup>8</sup>	R 465 248	11.1%	11.2%	10.0%	8.0%	12.0%	18.1%	-1.4%
FOORD HIGHEST <sup>3,4,9</sup>		42.1%	42.1%	36.6%	32.8%	32.8%	17.3%	
FOORD LOWEST <sup>3,4,9</sup>		-18.5%	-12.0%	-12.0%	-12.0%	-4.5%	17.3%	

<sup>1</sup> Converted to reflect the average yearly return for each period presented

<sup>2</sup> Current value of R100 000 notional lump sum invested at inception, distributions reinvested (graphically represented in R'000s above)

<sup>3</sup> Class A

<sup>4</sup> Net of fees and expenses

<sup>5</sup> USD Flexible Allocation Morningstar category (provisional). Source: Morningstar

<sup>6</sup> US headline consumer price index. Source: Bloomberg L.P., performance as calculated by Foord (estimated for September 2020)

<sup>7</sup> MSCI World Equity Total Return Index (Developed Markets). Source: Bloomberg L.P., performance as calculated by Foord

<sup>8</sup> FTSE World Government Bond Index. Source: Bloomberg L.P., performance as calculated by Foord

<sup>9</sup> Highest and lowest actual 12 month rand return achieved in the period

**COMMENTARY**

- Developed market equities (-3.4%) retraced from a five-month rally that had been ignited by a robust recovery in many high frequency economic indicators—on worries that high unemployment levels and expiring stimulus measures could weigh on growth
- Global developed market sovereign bond yields fell modestly—at its mid-month meeting the US Federal Reserve signalled continued dovishness with no rate hikes expected until 2023
- The US dollar strengthened against the euro (-1.9%) and British pound (-3.4%)—the risk off sentiment bolstered the US dollar and Japanese yen (+0.5%), both viewed as safe-haven currencies
- After months of sizeable gains, precious metals including silver (-13.3%) and gold (-4.1%) retreated—while concerns about the sustainability of any rebound in demand and dearth of travel weighed on the oil price (-9.6%)
- The fund's holding in leading gold and silver streamer Wheaton Precious Metals (-8.1%) and ETFs physical gold (-3.6%) detracted from performance on precious metals weakness—the S&P 500 hedges contributed the most to performance as that index fell
- The managers favour equities but continue to employ the fund's S&P 500 hedges to mitigate risk and dampen probable volatility—the imminent US elections, increasing geopolitical tensions and early indications of rising COVID-19 infection rates in the US and Europe could each materially weigh on markets
- The rand (+1.1% vs the US dollar) gained materially against the dollar but lost ground latterly—on risk off sentiment as fears of renewed European COVID-19 lockdowns mounted

**FEE RATES (CLASS A)**

Initial, exit and switching fees	0.0%
Annual fee	0.35% plus VAT
Underlying investment fees levied in the Foord International Fund	1.00% per annum fixed annual fee from June 2020 (previously 1.35%)

**TOTAL INVESTMENT CHARGE**

	12 MONTHS	36 MONTHS
<b>Total expense ratio (TER)</b>	<b>1.67%</b>	<b>1.75%</b>
Manager's charge (basic)	0.35%	0.35%
Performance charge	-	-
Foord global charges	1.25%	1.34%
VAT and sundry costs	0.07%	0.06%
<b>Transaction costs (incl VAT)</b>	<b>-</b>	<b>-</b>
<b>Total investment charge</b>	<b>1.67%</b>	<b>1.75%</b>

**INVESTING OFFSHORE**

While an investment in the fund provides for global asset exposure, you may only invest and withdraw rands. Your contribution to a fund of this nature is over and above the South African offshore allowance.

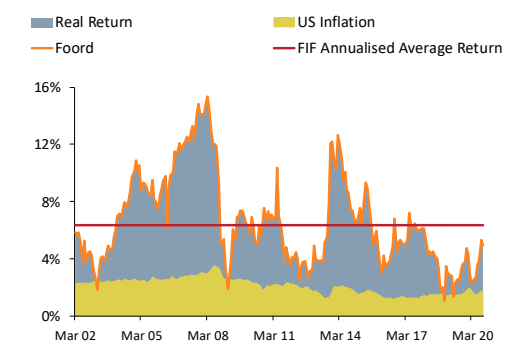
**ABOUT THE MASTER FUND**

The Foord International Fund (FIF) is the master fund for the Foord International Feeder Fund. FIF was launched as a global equity fund in 1997 when South African exchange controls were first relaxed. It was a tumultuous time for global equity markets. Price-earnings multiples (PEs) on the S&P 500 Index in the USA grew from around 15-times earnings in 1995 to around 20-times earnings when the fund commenced. They headed even higher as investors speculated in the dot-com bubble leading up to the early 2000s.

Given the speculative fever in equity markets and the entrenched Foord investment philosophy of protecting investors from permanent capital losses, the managers changed the fund's investment policy to one of flexible asset allocation. Investment grade interest bearing assets in excess of 40% of the portfolio were subsequently included in the fund, which protected investors' capital when equity markets retraced their gains in 1999/2000 (see Chart 1). Within the reduced equity component, the investment thesis continued to focus on quality companies offering a safe but adequate return, mostly in developed economies.

The managers then set an absolute return investment objective for the fund. Chart 2 demonstrates that FIF has consistently delivered real returns of approximately 5% per annum in US dollars over rolling five year cycles.

**CHART 1: CUMULATIVE RETURNS**

**CHART 2: ROLLING 5 YEARS VS US INFLATION**


**PLEASE CONTACT US FOR MORE INFORMATION REGARDING INVESTMENT TRACK RECORD, FOORD TEAM, CURRENT AND ARCHIVED NEWS ITEMS, FORMS AND DOCUMENTS. THIS INFORMATION IS PROVIDED FREE OF CHARGE.**

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**IMPORTANT INFORMATION FOR INVESTORS**

Foord Unit Trusts (RF) (Pty) Ltd (Foord Unit Trusts) is an approved CISA Management Company (#10), regulated by the Financial Services Board. Portfolios are managed by Foord Asset Management (Pty) Ltd (Foord), an authorised Financial Services Provider (FSP: 578). The custodian/trustee of Foord Unit Trusts is RMB Custody and Trustee Services (a division of FirstRand Bank Limited), contactable on T: 087 736 1732, F: 0860 557 774, [www.rmb.co.za](http://www.rmb.co.za).

Collective Investment Schemes in Securities (unit trusts) are generally medium- to long-term investments. The value of participatory interests (units) may go down as well as up and past performance is not necessarily a guide to the future. Performance is calculated for the portfolio. Individual investor performance may differ as a result of the actual investment date, the date of reinvestment and withholding taxes. Performance may be affected by changes in the market or economic conditions and legal, regulatory and tax requirements. Foord Unit Trusts does not provide any guarantee either with respect to the capital or the performance return of the investment. Unit trusts are traded at ruling prices and can engage in borrowing. Foord Unit Trusts does not engage in scrip lending. Commission and incentives may be paid and if so, this cost is not borne by the investor. A schedule of fees and charges and maximum commissions is available on request. Distributions may be subject to mandatory withholding taxes. Portfolio information is presented using effective exposures. A fund of funds invests only in other Collective Investment Scheme portfolios, which may levy their own charges, which could result in a higher fee structure. A feeder fund is a portfolio that, apart from assets in liquid form, consists solely of units in a single portfolio of a Collective Investment Scheme which could result in a higher fee structure. Foord Unit Trusts is authorised to close the portfolio to new investors in order to manage the portfolio more efficiently in accordance with its mandate.

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**UNIT PRICE**

Unit trust prices are calculated on a net asset value basis, which is the total value of all assets in the portfolio including any income accruals and less any permissible deductions from the portfolio. Forward pricing is used. Prices are determined at 15h00 each business day and are published daily on [www.foord.co.za](http://www.foord.co.za) and in national newspapers. The cut-off time for instruction is 14h00 each business day.

**TER**

A Total Expense Ratio (TER) is a measure of a portfolio's annual expenses, fees and charges, expressed as a percentage of the average daily value of the portfolio. These expenses include the annual fee, VAT, audit fees, bank charges and costs (excluding trading costs) incurred in any underlying funds. Included in the TER, but separately disclosed, is a performance fee (or credit) resulting from overperformance (or underperformance) against the benchmark. A higher TER ratio does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TERs. Performance return information and prices are always stated net of the expenses, fees and charges included in the TER. The TER for the fund's financial year ended 29 February 2020 was 1.84%.

**FOREIGN INVESTMENT RISK**

The portfolio may include underlying foreign investments. Fluctuations or movements in exchange rates may cause the value of underlying foreign investments to go up or down. The underlying foreign investments may be adversely affected by political instability as well as exchange controls, changes in taxation, foreign investment policies, restrictions on repatriation of investments and other restrictions and controls that may be imposed by the relevant authorities in the relevant countries.

Foord is a member of the Association for Savings and Investment SA.

This is a Minimum Disclosure Document. Published on 6 October 2020.